



Foreign Direct Investment

Why Ireland? Why ByrneWallace?

Dublin

88 Harcourt Street, Dublin 2, Ireland Tel +353 1 691 5000 Email cguy@byrnewallace.com www.byrnewallace.com

New York

14th Floor, 415 Madison Avenue, New York 10017 Tel +1 646 673 8606

Why Invest in Ireland?

- Markets access to the world's biggest trading block, the European Union (500 + million consumers)
- Tax Competitive corporate tax rate (12.5%) and double taxation treaties, transfer pricing rules and R&D tax credits
- Talent access to a young highly educated workforce both in Ireland and the European Union
- Stability a common law jurisdiction with a legal system broadly similar to that of the United States
- Competitiveness an exceptional level of collaboration between stakeholders. Forbes names Ireland as one of the top 10 countries in the world to do business
- Track Record of companies in Ireland
 - 9 out of the top 10 global ICT corporations
 - 9 out of the top 10 global pharmaceutical corporations
 - 3 of the top 6 games companies
 - All top 10 "born on the internet" companies
 - More than 50% of the world's leading financial services firms
 - 12 out of the top 15 of the global medical device companies
- English Speaking
- Eurozone trading
- Investment Incentives

Why ByrneWallace?

- Multi-disciplinary legal firm
- Strong domestic and international reputation
- Award winning client service
- ✓ Advice across full spectrum of commercial legal issues
- Dedicated Inward Investment Team & specialist Tax Advisers
- Tailored & Innovative solutions
- Efficient
- Highly experienced team in specialist sectors including:
 - Life Sciences
 - Biotechnology
 - **Pharmaceuticals**
 - Medical device and diagnostics
 - Licensing
 - ICT
 - **Intellectual Property**
 - Digital Media
 - Green Economy
- Strong working relationships with leading accountancy & financial advisers
- ✓ Your Legal Business Partners

Foreign Direct Investment Expertise

Corporate and Commercial

Our Corporate and Commercial team advise on:

- establishment of Irish operations
- mergers and acquisitions
- joint ventures
- restructuring
- all corporate and commercial contracts
- company law
- company secretarial services including incorporation services, compliance services and corporate governance

Real Estate

Our Real Estate team uses its strong working relationship with Irish commercial agents to help negotiate commercial terms as efficiently as possible.

- all areas of Irish property law
- commercial property
- acquisitions
- development and expansion projects
- construction
- leasing of commercial and industrial
- property financing
- asset management
- residential property
- home relocations

Labor

Our Labor team is recognised as the leading team in Ireland.

- all aspects of EU and Irish labour
- all forms of employment contracts
- trade union recognition
- disputes
- transfer of undertakings
- employment permits
- dismissal and equality law

Regulatory

Our Regulatory team advise on all areas of regulatory law including:

- foreign direct investment grants
- executive visas
- industry specific licences

Intellectual Property

We advise in all areas of Irish and EU law including:

- intellectual property rights
- patents
- trade marks
- design rights
- copyright
- registrations
- exploitation (licenses and assignments)
- IP due diligence
- IP enforcement

Outsourcing

Outsourcing is increasingly a key strategic decision for businesses. Our commercially focused team advise clients on the full process involving strategic, structural, commercial and legal know-how combining expertise from our corporate, employment, data protection, ICT and international teams.

Tax

Our Tax team advise international corporations and financial institutions on all areas of tax involving Ireland including:

- financial services
- inward investment/cross border planning
- projects
- transfer pricing

Life Sciences

Our dedicated Life Sciences team advise across the full range of commercial business requirements and has significant in-house and law firm experience in representing biotechnology, pharmaceutical, medical device and diagnostic clients in structuring and negotiating international transactions.

The team has particular experience in:

- clinical trials
- private equity funds investing in industry and companies involved in the establishment and provision of healthcare services
- strategic alliances
- mergers & acquisitions
- supply chair
- license and distribution
- regulatory

ICT, Software & Digital Media

Our ICT team advise new and established companies, both Irish and International

- software
- digital media
- video game development
- online gaming
- online gambling
- cloud computing
- regulatory matters

Our Foreign Direct Investment Team

Our dedicated team draws together extensive expertise and industry knowledge from key practice areas.



Catherine Guy Managing Partner/Real Estate Tel: +353 1 691 5678 Email: cguy@byrnewallace.com



Dennis Agnew Corporate Tel: + 353 1 691 5293 Email: dagnew@byrnewallace.com



Paul McGennis Banking Tel: + 353 1 691 5202 Email: pmcgennis@byrnewallace.com



Tel: +353 1 691 5274 Email: ddaly@byrnewallace.com



Tax/Financial Services Tel: +353 1 691 5281 Email: asmyth@byrnewallace.com



Michael Kennedy Labor Tel: +353 1 691 5660 Email: mkennedy@byrnewallace.com



Colin Sainsbury Life Sciences Tel: +353 1 691 5277 Email: csainsbury@byrnewallace.com

"ByrneWallace is a valued partner in many aspects of our business. In addition to providing sound legal advice, the partners at ByrneWallace have facilitated important networking opportunities that will drive our business growth in Ireland. The partners have been a tremendous help in assimilating our US executives into Ireland through their client network and personal support."

Shionogi Pharma